

Crossing Parts

We understand how time consuming, and often frustrating it can be, to cross parts. Crossing a part is a common function of the Account Management Team at Advance Components. We can cross many of the parts we stock and using the part specifications/attributes we are often able to suggest a part our customer can use for their application. We also have cross reference charts (cheat sheets) for many of our manufacturers already set up.

Customers typically come to us looking to cross or find a part in three general ways:

#1. Customer has a part number from a manufacturer that Advance represents but the part number is currently out of stock or out of production. We can provide a quote with factory MOQ if available or we're normally able to provide a cross for a part we have in stock.

#2. Customer has a manufacturer's part number that is not in from a manufacturer that Advance represents. We're normally able to provide a cross for a part we have in stock.

#3. Customer has part specifications required for their project but needs help identifying a stocking part number? We are often able to suggest a part our customer can use for their application. We'll happily provide samples for specific application testing.

Advance Components Master Stocking Distributor	Typical Competitors
ARaymond Tinnerman	Auveco, ITW CIP, ITW Shakeproof, Termax, Topy
AVK	Atlas, Bollhoff, POP, Sherex
Davies Molding	DimcoGray, Gorham, Inovative Components
Heyco	Essentra
Johnson & Hoffman	Stimpson
Micro Plastics	Essentra, Volt Plastics, ITW Fastex, TRW
Vogelsang Fastener Solutions	Spirol International